

Cigna HealthCare

Individual Stop Loss Client Renewal Effecti

Client City of University Park Effective Date 1/1/2020

Account Number 3329014
Opportunity Number OP-3008396
Sales Representative Quote Date 7/12/2019
Quote Expiration Date 8/16/2019

Individual Coverage Options Proposal ID Contingent or Firm	<u>Current</u>	ISL Option 1 96979 Firm	ISL Option 2 96977 Firm
Individual Pooling Point	\$93,500	\$110,000	\$125,000
Annual ISL Maximum	Unlimited	Unlimited	Unlimited
Covered Benefits Contract Basis Policy Period Months Terminal Liability Months	paid in 12	Medical/Rx Paid in 12 12 -	Medical/Rx Paid in 12 12
Covered Employees		243	243
Individual Premium (PEPM) ISL Policy Year Premium Renewal Increase	\$219.95	\$226.28 \$659,822.34 2.88%	\$195.50 \$570,079.67 -11.12%
Commission (% or \$ PEPM) Interface Fee, if applicable		- \$3.50	- \$3.50
Laser Applies?		No	No

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Cigna HealthCare

Aggregate Stop Loss Proposal

Client	City of University Park	
Effective Date	1/1/2020	
Account Number	N/A	

Opportunity Number OP-3008396
Sales Representative Quote Date 7/29/2019
Quote Expiration Date 8/16/2019

Aggregate Coverage Proposal ID Individual Pooling Point		ASL Option 1 47239 \$110,000	ASL Option 2 47238 \$125,000
Contract Basis Run-in Months Policy Period Months Terminal Liability Months Corridor Annual Maximum		12/12 - 12 - 125% Unlimited	12/12 - 12 - 125% Unlimited
Covered Benefits Includes Fixed Charges		Medical/Rx Yes	Medical/Rx Yes
Aggregate Premium (PEPM)		\$7.98	\$8.41
ASL Policy Year Premium Commission %		\$23,283.29 0.00%	\$24,532.84 0.00%
Monthly Deductible Factors (per EE): Rating Plan Trans OAP-In Network (OAP) Trans Open Access Plus (HDHP)	Lives 196 47	\$1,505.44 \$1,281.06	\$1,523.20 \$1,296.18
Minimum Attachment Percentage Illustrative Minimum Attachment Point		100% \$4,263,316	100% \$4,313,616

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Cigna HealthCare Aggregate Stop Loss Proposal

Aggregate Coverage Proposal ID Individual Pooling Point

Contract Basis Run-in Months Policy Period Months Terminal Liability Months Corridor Annual Maximum

Covered Benefits Includes Fixed Charges

Aggregate Premium (PEPM)

ASL Policy Year Premium Commission %

Monthly Deductible Factors (per EE):

Rating Plan
Trans OAP-In Network (OAP)
Trans Open Access Plus (HDHP)
Trans Open Access Plus (HDHP)

Minimum Attachment Percentage Illustrative Minimum Attachment Point

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Cigna Healthcare

Terms and	
Conditions	

Client City of University Park
Effective Date 1/1/2020

Account Number 3329014
Opportunity Number OP-3008396
Sales Representative Quote Expiration Date 8/16/2019

- Contains a firm Stop Loss quote with an expiration date of 08/16/2019. Coverage elected prior to the expiration date requires no additional large claim reporting.
- Cigna may revise or withdraw the ISL and/or ASL proposal(s) if there are changes in the benefit plan, or the addition or termination of a subsidiary, operation or class of employees, not otherwise accounted for during the Stop Loss underwriting process.
- The stop loss quote assumes proposed plan of benefits and networks and is based on Cigna providing the administration of those underlying benefits.
- In the event of material changes in the benefit plan or changes in legislation or regulation, Cigna may withdraw this proposal or revise the premium rates and/or coverage provisions with the revision(s) to become effective on the date such changes are effective.
- The ISL Maximum represents the maximum payable under the stop loss policy.
- Cigna may revise or withdraw this ISL proposal if the estimated number of Covered Persons for Stop Loss coverage, in total or in any covered
 plan differs more than 10% from the original estimated enrollment.
- The covered employees, shown on the financial page, are based on the following distribution of employees in each plan: OAPIN Split (ERG) = 196 Emps; HDHP Split (ERG) = 47 Emps;
- Rates assume the Policy Period Months identified on the ISL proposal page.
- Scenarios that do not include run in coverage reflect a discount assuming an immature contract and will have this discount fully removed from the rates in the subsequent year when the case is renewed on a paid (mature) basis. Renewal rates can also be expected to increase for stop loss leveraged trend each year.
- If an employer carves out stop loss coverage, an additional data reporting interface fee will be charged to the employer and may vary
 depending on the frequency of reporting requested. Reporting information and support services are provided only after confidentiality
 agreements have been executed by the employer and stop loss insurer. The information provided by Cigna is based on paid-claim data only.
 Information is not provided for any incurred-but-not-paid claims or projected claims. In addition, information related to precertification, case
 management, course of treatment or prognosis will not be provided. Carving stop loss coverage out to a third party insurer is only available in
 our Over 500 business segment.
- Retirees over age 65 are not included in the Individual Stop Loss coverage.
- The renewal rate for the current stop loss pooling point, as identified on the ISL proposal page, is included. Medical trend is highly leveraged
 on stop loss and as such it is recommended that the pooling point is increased each year to keep the same proportional relationship between
 the underlying medical claims and the stop loss pooling point. Alternative pooling points and rates have been provided in this quote, other
 levels are available upon request.
- Unless otherwise indicated, this proposal contains a stop loss rate that will be adjusted by a savings amount of \$0.75 PEPM if both the
 incentive-based Cigna Healthy Pregnancy, Healthy Babies program and Cigna Comprehensive Oncology program are elected in conjunction
 with Cigna Stop Loss.
- The Aggregate Stop Loss quote assumes that Cigna is selected as the carrier for both Aggregate and Individual Stop Loss. If an alternate carrier is selected as the Individual Stop Loss carrier, the Aggregate Stop Loss quote will be withdrawn.
- · Any amounts in excess of the Aggregate Individual Deductible Limit will be excluded for Aggregate Stop Loss settlement purposes.
- Unless otherwise indicated, the enrollment utilized in the calculation of the Minimum Attachment Point and Actual Attachment Point is based
 on a two month lag prior to the paid claim month. In the event this refers to a month prior to the Effective Date of the policy, the first policy
 month enrollment will be used.
- . This assumed maximum liability for the Aggregate Stop Loss under this contract is listed on the ASL proposal page(s).
- For Aggregate Stop Loss in the year of termination a run out attachment point will be added to the greater of the minimum attachment point or
 the actual attachment point. The run out attachment point will be calculated at termination based on policy year claims and will incorporate
 standard reserve/maturation factors, run out period and corridor.
- Any amounts between the Adjusted Individual pooling point chosen for the whole group and the Lasered pooling point will not accumulate towards the Aggregate Stop Loss Limit.

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