



# AXON

**University Park Police Dept. - TX**

**AXON SALES REPRESENTATIVE**

Dean Luce

4804632206

[dluce@axon.com](mailto:dluce@axon.com)

**ISSUED**

10/8/2019



**Axon Enterprise, Inc.**  
17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737

**Q-231494-43746.618DL**

Issued: 10/08/2019



Quote Expiration: 06/30/2019

Account Number: 109201

Payment Terms: Net 30  
Delivery Method: Fedex - Ground

**SALES REPRESENTATIVE**

Dean Luce  
Phone: 4804632206  
Email: dluce@axon.com  
Fax:

**PRIMARY CONTACT**

Mark Madolora  
Phone: (214) 987-5681  
Email: mmadolora@uptexas.org

**SHIP TO**

Mark Madolora  
University Park Police Dept. - TX  
3800 UNIVERSITY BLVD.  
Dallas, TX 75205  
US

**BILL TO**

University Park Police Dept. - TX  
3800 UNIVERSITY BLVD.  
Dallas, TX 75205  
US

**Year 1 - BWC**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	5	468.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	150	0.00	0.00	0.00
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	35	180.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	350	0.00	0.00	0.00
85035	EVIDENCE.COM STORAGE	3,200	0.75	0.08	256.00
85054	TASER ASSURANCE PLAN AXON FLEX ANNUAL PAYMENT	2	348.00	0.00	0.00
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	1	36.00	0.00	0.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	3	336.00	107.52	322.56
73655	AWARE PLUS A/V SERVICE LINE: 5 YEAR	33	0.00	0.00	0.00
<b>Hardware</b>					
73253	5 Year Technology Assurance Plan Warranty AB3 Camera	33	0.00	0.00	0.00
74210	AXON BODY 3 - 8 BAY DOCK	3	1,495.00	1,495.00	4,485.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	3	42.00	42.00	126.00
73255	5 Year Technology Assurance Plan Warranty AB3 Dock 8 Bay	3	0.00	0.00	0.00
11528	FLEX 2 CAMERA, (ONLINE)	2	449.00	0.00	0.00
11532	FLEX 2 CONTROLLER	2	250.00	0.00	0.00

## Year 1 - BWC (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware (Continued)</b>					
11509	BELT CLIP, RAPIDLOCK	2	0.00	0.00	0.00
11534	USB SYNC CABLE, FLEX 2	2	0.00	0.00	0.00
11545	COLLAR MOUNT, FLEX 2	2	0.00	0.00	0.00
11546	EPAULETTE MOUNT, FLEX 2	2	0.00	0.00	0.00
11536	DOCK, FLEX 2, 1-BAY + CORE	1	375.00	0.00	0.00
11538	DOCK, FLEX 2, 1-BAY	1	82.50	0.00	0.00
80106	5 YEAR TASER ASSURANCE PLAN AXON FLEX 2 CAMERA	2	0.00	0.00	0.00
80115	5 YEAR TASER ASSURANCE PLAN AXON FLEX 2 CONTROLLER	2	0.00	0.00	0.00
73202	AXON BODY 3 - NA10	33	699.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	33	0.00	0.00	0.00
74018	Z-BRACKET MOUNT, MENS, AXON RAPIDLOCK	33	0.00	0.00	0.00
11534	USB SYNC CABLE, FLEX 2	33	0.00	0.00	0.00
80113	5 YEAR TECH ASSURANCE PLAN AXON SINGLE BAY + HUB DOCK FLEX2	1	0.00	0.00	0.00
<b>Other</b>					
71019	NORTH AMERICA POWER CORD	3	0.00	0.00	0.00
73260	Technology Assurance Plan AB3 Annual Payment	33	336.00	336.00	11,088.00
73413	AXON AWARE PLUS ANNUAL PAYMENT	33	300.00	0.00	0.00
				Subtotal	16,277.56
				Estimated Shipping	0.00
				Estimated Tax	0.00
				Total	16,277.56

## Spares - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>					
73253	5 Year Technology Assurance Plan Warranty AB3 Camera	2	0.00	0.00	0.00
73202	AXON BODY 3 - NA10	1	699.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	1	0.00	0.00	0.00
74018	Z-BRACKET MOUNT, MENS, AXON RAPIDLOCK	1	0.00	0.00	0.00
11534	USB SYNC CABLE, FLEX 2	1	0.00	0.00	0.00
73202	AXON BODY 3 - NA10	1	699.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	1	0.00	0.00	0.00
74018	Z-BRACKET MOUNT, MENS, AXON RAPIDLOCK	1	0.00	0.00	0.00

## Spares - BWC (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware (Continued)</b>					
11534	USB SYNC CABLE, FLEX 2	1	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

## Year 1 - Fleet

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85738	FLEET EVIDENCE.COM STORAGE (GB)	3,000	0.75	0.00	0.00
80167	FLEET 2 VIEW XL VEHICLE LICENSE: YEAR 1 PAYMENT	13	348.00	0.00	0.00
<b>Hardware</b>					
71088	AXON FLEET 2 KIT	13	1,560.00	0.00	0.00
80181	EXTENDED WARRANTY, 4 YEAR, FLEET 2 KIT	13	0.00	0.00	0.00
11634	CRADLEPOINT IBR900-1200M-NPS+5 YEAR NETCLOUD ESSENT (PRIME)	13	1,509.00	1,509.00	19,617.00
74110	CABLE, CAT6 ETHERNET 25 FT, FLEET	13	0.00	0.00	0.00
71200	FLEET ROUTER ANTENNA, COMPACT 5-IN-1, BLACK	13	270.00	0.00	0.00
<b>Other</b>					
No Custom Triggers	No Custom Triggers (Declined)	13	0.00	0.00	0.00
<b>Services</b>					
74063	STANDARD FLEET INSTALLATION (PER VEHICLE)	13	1,200.00	0.00	0.00
<b>WiFi Offload</b>					
74074	WI-FI OFFLOAD SERVER HARDWARE	1	3,500.00	0.00	0.00
71039	WI-FI OFFLOAD, SOFTWARE LICENSE	1	600.00	0.00	0.00
				Subtotal	19,617.00
				Estimated Tax	0.00
				Total	19,617.00

## Year 1 - Interview Room

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
50071	AXON STREAMING SERVER LICENSE (PER SERVER)	2	1,750.00	1,750.00	3,500.00
50055	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 1 PAYMENT	2	1,188.00	1,188.00	2,376.00
<b>Hardware</b>					
50267	AXIS A9188 Network I/O Relay Module	2	500.00	500.00	1,000.00

## Year 1 - Interview Room (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware (Continued)</b>					
50258	AXIS T98A15-VE SURVEILLANCE CABINET	2	325.00	325.00	650.00
50123	HP SWITCH - 8PORT GIGABIT MAX POE MANAGED SWITCH	1	760.00	760.00	760.00
74062	INTERVIEW ROOM 5 YR EXTENDED WARRANTY	2	1,240.99	1,240.99	2,481.98
50118	LOUROE DV-ML MICROPHONE (POE)	2	196.50	196.50	393.00
50265	PANEL MOUNT LED, 24VDC - RED	2	30.00	30.00	60.00
50288	AXIS CAMERA, AXIS P3235-LV NETWORK CAMERA	1	775.00	775.00	775.00
50218	AXIS F41 COVERT MAIN UNIT - NON SER	1	594.75	594.75	594.75
50114	AXIS F1025 SENSOR UNIT	1	369.57	369.57	369.57
74059	MOTION SENSOR ENCLOSURE – COVERT CAMERA	1	135.00	135.00	135.00
<b>Services</b>					
85170	INTERVIEW ROOM, INSTALL AND SETUP	3	2,500.00	2,500.00	7,500.00
Subtotal					20,595.30
Estimated Tax					0.00
Total					20,595.30

## Year 2 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	5	468.00	468.00	2,340.00
85110	EVIDENCE.COM INCLUDED STORAGE	150	0.00	0.00	0.00
80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	35	180.00	180.00	6,300.00
85110	EVIDENCE.COM INCLUDED STORAGE	350	0.00	0.00	0.00
85054	TASER ASSURANCE PLAN AXON FLEX ANNUAL PAYMENT	2	348.00	348.00	696.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	3	336.00	336.00	1,008.00
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	2	36.00	36.00	72.00
85035	EVIDENCE.COM STORAGE	3,200	0.75	0.75	2,400.00
<b>Other</b>					
73260	Technology Assurance Plan AB3 Annual Payment	33	336.00	336.00	11,088.00
73413	AXON AWARE PLUS ANNUAL PAYMENT	33	300.00	300.00	9,900.00
Subtotal					33,804.00
Estimated Tax					0.00
Total					33,804.00

## Year 2 - Fleet

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80168	FLEET 2 VIEW XL VEHICLE LICENSE: YEAR 2 PAYMENT	13	348.00	1,280.64	16,648.32
85738	FLEET EVIDENCE.COM STORAGE (GB)	3,000	0.75	0.75	2,250.00
<b>WiFi Offload</b>					
71039	WI-FI OFFLOAD, SOFTWARE LICENSE	1	600.00	600.00	600.00
				Subtotal	19,498.32
				Estimated Tax	0.00
				Total	19,498.32

## Year 2 - Interview Room

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	2	350.00	350.00	700.00
50056	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 2 PAYMENT	2	1,188.00	1,188.00	2,376.00
				Subtotal	3,076.00
				Estimated Tax	0.00
				Total	3,076.00

## Year 3 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	5	468.00	468.00	2,340.00
85110	EVIDENCE.COM INCLUDED STORAGE	150	0.00	0.00	0.00
80014	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	35	180.00	180.00	6,300.00
85110	EVIDENCE.COM INCLUDED STORAGE	350	0.00	0.00	0.00
85054	TASER ASSURANCE PLAN AXON FLEX ANNUAL PAYMENT	2	348.00	348.00	696.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	3	336.00	336.00	1,008.00
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	2	36.00	36.00	72.00
85035	EVIDENCE.COM STORAGE	3,200	0.75	0.75	2,400.00

### Year 3 - BWC (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other</b>					
73260	Technology Assurance Plan AB3 Annual Payment	33	336.00	336.00	11,088.00
73413	AXON AWARE PLUS ANNUAL PAYMENT	33	300.00	300.00	9,900.00
				Subtotal	33,804.00
				Estimated Tax	0.00
				Total	33,804.00

### Year 3 - Fleet

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80169	FLEET 2 VIEW XL VEHICLE LICENSE: YEAR 3 PAYMENT	13	348.00	1,280.64	16,648.32
85738	FLEET EVIDENCE.COM STORAGE (GB)	3,000	0.75	0.75	2,250.00
<b>WiFi Offload</b>					
71039	WI-FI OFFLOAD, SOFTWARE LICENSE	1	600.00	600.00	600.00
				Subtotal	19,498.32
				Estimated Tax	0.00
				Total	19,498.32

### Year 3 - Interview Room

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	2	350.00	350.00	700.00
50057	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 3 PAYMENT	2	1,188.00	1,188.00	2,376.00
				Subtotal	3,076.00
				Estimated Tax	0.00
				Total	3,076.00

### Year 4 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	5	468.00	468.00	2,340.00
85110	EVIDENCE.COM INCLUDED STORAGE	150	0.00	0.00	0.00
80015	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	35	180.00	180.00	6,300.00
85110	EVIDENCE.COM INCLUDED STORAGE	350	0.00	0.00	0.00
85054	TASER ASSURANCE PLAN AXON FLEX ANNUAL PAYMENT	2	348.00	348.00	696.00

## Year 4 - BWC (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages (Continued)</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	3	336.00	336.00	1,008.00
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	2	36.00	36.00	72.00
85035	EVIDENCE.COM STORAGE	3,200	0.75	0.75	2,400.00
<b>Other</b>					
73260	Technology Assurance Plan AB3 Annual Payment	33	336.00	336.00	11,088.00
73413	AXON AWARE PLUS ANNUAL PAYMENT	33	300.00	300.00	9,900.00
				Subtotal	33,804.00
				Estimated Tax	0.00
				Total	33,804.00

## Year 4 - Fleet

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80170	FLEET 2 VIEW XL VEHICLE LICENSE: YEAR 4 PAYMENT	13	348.00	1,280.64	16,648.32
85738	FLEET EVIDENCE.COM STORAGE (GB)	3,000	0.75	0.75	2,250.00
<b>WiFi Offload</b>					
71039	WI-FI OFFLOAD, SOFTWARE LICENSE	1	600.00	600.00	600.00
				Subtotal	19,498.32
				Estimated Tax	0.00
				Total	19,498.32

## Year 4 - Interview Room

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	2	350.00	350.00	700.00
50058	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 4 PAYMENT	2	1,188.00	1,188.00	2,376.00
				Subtotal	3,076.00
				Estimated Tax	0.00
				Total	3,076.00

## Year 5 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	5	468.00	468.00	2,340.00
85110	EVIDENCE.COM INCLUDED STORAGE	150	0.00	0.00	0.00



## Year 5 - BWC (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages (Continued)</b>					
80016	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	35	180.00	180.00	6,300.00
85110	EVIDENCE.COM INCLUDED STORAGE	350	0.00	0.00	0.00
85054	TASER ASSURANCE PLAN AXON FLEX ANNUAL PAYMENT	2	348.00	348.00	696.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	3	336.00	336.00	1,008.00
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	2	36.00	36.00	72.00
85035	EVIDENCE.COM STORAGE	3,200	0.75	0.75	2,400.00
<b>Other</b>					
73260	Technology Assurance Plan AB3 Annual Payment	33	336.00	336.00	11,088.00
73413	AXON AWARE PLUS ANNUAL PAYMENT	33	300.00	300.00	9,900.00
				Subtotal	33,804.00
				Estimated Tax	0.00
				Total	33,804.00

## Year 5 - Fleet

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80171	FLEET 2 VIEW XL VEHICLE LICENSE: YEAR 5 PAYMENT	13	348.00	1,280.64	16,648.32
85738	FLEET EVIDENCE.COM STORAGE (GB)	3,000	0.75	0.75	2,250.00
<b>WiFi Offload</b>					
71039	WI-FI OFFLOAD, SOFTWARE LICENSE	1	600.00	600.00	600.00
				Subtotal	19,498.32
				Estimated Tax	0.00
				Total	19,498.32

## Year 5 - Interview Room

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	2	350.00	350.00	700.00

Year 5 - Interview Room (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
50059	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 5 PAYMENT	2	1,188.00	1,188.00	2,376.00
				Subtotal	3,076.00
				Estimated Tax	0.00
				Total	3,076.00
				Grand Total	282,003.14

## Discounts (USD)

Quote Expiration: 06/30/2019

List Amount	332,191.80
<b>Discounts</b>	<b>50,188.66</b>
<b>Total</b>	<b>282,003.14</b>

*\*Total excludes applicable taxes*

## Summary of Payments

Payment	Amount (USD)
Year 1 - BWC	16,277.56
Spares - BWC	0.00
Year 1 - Fleet	19,617.00
Year 1 - Interview Room	20,595.30
Year 2 - BWC	33,804.00
Year 2 - Fleet	19,498.32
Year 2 - Interview Room	3,076.00
Year 3 - BWC	33,804.00
Year 3 - Fleet	19,498.32
Year 3 - Interview Room	3,076.00

## Summary of Payments (Continued)

Payment	Amount (USD)
Year 4 - BWC	33,804.00
Year 4 - Fleet	19,498.32
Year 4 - Interview Room	3,076.00
Year 5 - BWC	33,804.00
Year 5 - Fleet	19,498.32
Year 5 - Interview Room	3,076.00
<b>Grand Total</b>	<b>282,003.14</b>

STATEMENT OF WORK & CONFIGURATION DOCUMENT

## Axon Fleet In-Car Recording Platform





This document details a proposed system design

Agency Created For: University Park Police Dept. - TX

Quote: Q-231494-43746.618DL

Sold By:	Dean Luce
Designed By:	Jake Borro
Installed By:	Axon
Target Install Date:	

## VEHICLE OVERVIEW

SITE NAME	CUSTOMER NAME
Headquarters	University Park Police Dept. - TX
<div> <div> <b>Total Configured Vehicles</b> <ul style="list-style-type: none"> <li>13 Total Vehicles with this Configuration</li> </ul> </div> <div> <b>Video Capture Sources</b> <ul style="list-style-type: none"> <li>26 Total Cameras Deployed</li> <li>1 Axon Signal Unit(s) Per Vehicle</li> </ul> </div> <div> <b>Mobile Data Terminal Per Vehicle</b> <ul style="list-style-type: none"> <li>1 Located In Each Vehicle</li> </ul> </div> <div> <b>Mobile Router Per Vehicle</b> <ul style="list-style-type: none"> <li>1 Cradlepoint IBR900 Series</li> </ul> </div> <div> <b>Offload Mechanism</b> <ul style="list-style-type: none"> <li>Wi-Fi</li> </ul> </div> <div> <b>Evidence Management System</b> <ul style="list-style-type: none"> <li>Evidence.com</li> </ul> </div> </div> <div>  <p>Axon Camera</p>  <p>Signal Unit</p>  <p>In-Car Router</p>  <p>Battery Box</p> </div>	

## SYSTEM CONFIGURATION DETAILS

The following sections detail the configuration of the Axon Fleet In-Car System

### Vehicle Hardware

Vehicle Hardware	2	Axon Fleet Cameras will be installed in each vehicle
	2	Axon Fleet Battery Boxes will be installed in each vehicle
	1	Axon Signal Units will be installed in each vehicle
	1	Cradlepoint IBR900 Series router will be installed in each vehicle
Axon Battery Boxes	The battery box provides power to its connected camera for up to 4 hours allowing for video offload while the vehicle ignition state is OFF and the MDT is connected and available.	
Signal Activation Methods	When triggered, the Axon Signal Vehicle (ASV) device will activate the recording mechanism for all configured Axon cameras within 30 feet of the vehicle.	
Mobile Data Terminal	Each vehicle will be equipped with a Mobile Data Terminal provided by the customer.	
Mobile Data Terminal Requirements	<p><b>Operating System:</b> Windows 7 or Windows 10 - x32 or x64 with the most current service packs and updates</p> <p><b>Hard Drive:</b> Must have 25GB+ of free disk space</p> <p><b>RAM/Memory:</b> Windows 7 - 4GB or greater   Windows 10 - 8GB or greater</p> <p><b>Ethernet Port:</b> The system requires the MDT to have one dedicated and available Ethernet port reserved for an Ethernet cable from router. The Ethernet port can be located on an electronic and stationary mobile docking station. If a docking station is used, it is the preferred location for the Ethernet port.</p> <p><b>Wi-Fi Card:</b> The system requires an 802.11n compatible Wi-Fi card using 5Ghz band.</p> <p><b>USB Ports:</b> If the computer is assigned to the officer and does not remain with the vehicle, then the number dongles ordered should equal the number of officers or the number of computers assigned. At least one dedicated and available USB 2.0 port for the Fleet USB dongle USB Port on MDT or Dock.</p>	

<b>Additional Considerations</b>	If the customer has a MiFi hotspot, embedded cellular, or USB 4G, then the customer must purchase a Cradlepoint router with an external antenna and Cradlecare. For agencies that use NetMotion Mobility, Axon traffic must be passed through; such that it does not use the Mobility VPN tunnel. Customer must provide IT and / or Admin resources at time of installation to ensure data routing if functional for Axon Fleet operation.	
	In the event an Agency is unable to support the IT requirements associated with the installation, Axon reserves the right to charge the Agency for additional time associated with on-site work completed by an Axon Employee.	
<b>Hardware Provisioning</b>	Axon will provide the following router for all vehicles:	Cradlepoint IBR900 Series
	The customer will provide a MDT for each vehicle	

### In-Car Network Considerations

Network Requirements	Cradlepoint IBR900 Series will create a dedicated 5Ghz WiFi network within each vehicle. This network will join the Axon Fleet cameras and Mobile Data Terminal together.			
Network Addressing	IP Addressing		Total IPs Required	
	Axon Fleet Cameras	26	52	
	Mobile Data Terminal	13		
	Cradlepoint IBR900 Series	13		
Hardware Provisioning	Customer to provide all IP addressing and applicable network information			

### Network Consideration Agreement

<b>Network Consideration Agreement</b>	Customer acknowledges the minimum requirements for the network to support this Statement of Work.
	All Axon employees performing services under this SOW are CJIS certified.
	If the network provided by Customer does not meet the minimum requirements, or in the event of a requested change in scope of the project, a Change Order will be required and additional fees may apply. Additional fees would also apply if Axon is required to extend the installation time for reasons caused by the customer or the customer network accessibility.

## Professional Services & Training

<b>Project Management</b>	Axon will assign a Project Manager that will provide the expertise to execute a successful Fleet camera deployment and implementation. The Project Manager will have knowledge and experience with all phases of the project management lifecycle and with all application modules being implemented. He/she will work closely with the customer's project manager and project team members and will be responsible for completing the tasks required to meet all contract deliverables.
<b>Vehicle Installation</b>	<p>Axon will be performing the installation of all Axon Fleet vehicle hardware. Installation services purchased from Axon include a "clip" and removal of existing in-car system hardware. This does not include "full removal" of existing wiring. A "full removal" of all existing hardware and wiring is subject to additional fees. Axon provides basic Fleet operation overview to the customer lead and/or Admin at the time of install.</p> <p>Clip vs Rip installation removal:</p> <ul style="list-style-type: none"> <li>○ It is necessary to differentiate between the type of equipment removal to be provided by Axon. Standard Fleet Installation includes hardware removal in a fashion considered "Clip" which means Axon cuts the wires from the old system without removing multiple panels, removing all wiring and parts from the old system. In the case Axon removes the hardware Axon is not responsible for the surplus of hardware or any devices that may have been physically integrated with the removed system. In some situations, radar systems are integrated with the in-car video system and have a cable that connects to the system, if Axon removes the old in car system then Axon is not responsible for the radar system as part of the removal.</li> <li>○ A "Rip" removal should be contracted through ProLogic directly. The Rip would be similar to a complete and full removal, which is more common when they retire a vehicle from service.</li> </ul>
<b>Custom Trigger Installation</b>	Axon Signal Units have multiple trigger configuration options. Any trigger configurations that include a door or magnetic door switch are considered "custom" and may be subject to additional fees. An Axon representative has discussed with the Agency the standard triggers of the Fleet System. Those standard triggers include light-bar activation, speed, crash and gun-locks. The light-bar must have a controller to allow Axon to interface for the desired position, gun-locks must be installed with existing hardware in the vehicle. Doors are considered "CUSTOM" since they required additional hardware and time for installation, typically requiring the door may need to be taken apart for the installation.
<b>Training</b>	<p>End-user go-live training provides individual device set up and configuration assistance, training on device use, Evidence.com and AXON View XL.</p> <p>End-user go-live training and support is not included in the installation fee scope.</p>



## WiFi Offload Considerations

WiFi Offload Standards	There will be a maximum of 7 concurrent vehicles offloading at any given time.
	1 servers are required to facilitate the offload of in-car data to Evidence.com
	2 wireless access point(s) are required to facilitate the offload of data to Evidence.com
	When in proximity, the Cradlepoint IBR900 Series will connect to the agency's wireless access point(s) and initiate the upload of recorded video content
	Axon will not assume any responsibility for the management of/or configuration of an Axon Fleet compatible 3rd party router purchased by the Agency
	Upon completion of solution connectivity, meaning Axon Fleet is operational and appropriately connected to the Agency's WAP/Network Infrastructure, the Agency will then assume responsibility for their network workflow.
	In the event the Agency has a VPN/APN, Axon requires the appropriate Administrator of the Agency be present during the entire installation of Fleet.
	In the event the Agency is using Wi-Fi Offload and a WOS server is being used, Axon requires the appropriate Administrator of the Agency be present for the installation of Fleet in the initial vehicle.
	Customer will provide all wireless access points for installation.
	Axon will provide all server(s) for this installation.
	Customer will provide the data switch for this installation.
	Customer will provide the server rack for this installation.
	Customer will provide the KVM, monitor and mouse for this installation.
	Customer will provide the Uninterruptible Power Supply (UPS) for this installation.
	Servers will maintain a Sustained Disk Write Speed of Mbps.
	An Axon representative will provide the Agency detailed instructions for the WOS server setup and configuration (to include racking the server, setup of the server, and configuration of Axon WOS Software and Microsoft IIS Server). It is the responsibility of the Agency to ensure the WOS Server(s) are operational before the scheduled deployment date. Axon will provide remote assistance per the Agency's request.

## Network Considerations

Agency Provided Metrics	Camera Bitrate (see Comments)	7	Mbps	
	Shifts per Day	2	Shifts	
	Maximum Offline Time	1	Days	
	Hours Of video Recorded Per Shift	4	Hours	
	Number of Vehicles per Shift at Site	6	Vehicles	
	Max Concurrent Vehicles Offloading	7	Vehicles	
	Available Internet Upload Bandwidth	50	Mbps	
Variables	Vehicle Offload Time	30	Minutes	
	Wi-Fi Overhead	10	Percent	
	Network Protocol Overhead	10	Percent	
	Max Storage Utilization %	90	Percent	
Results	Data Size per Vehicle / Shift	12600	MB	

## Network Considerations

Results	Required Throughput Per Verhicle	56	Mbps	
	Minimum Wi-Fi Speed	56	Mbps	
	Total Data per Shift	73.83	GB	
	Total Data per Day	147.66	GB	
	Total Offload Bandwidth	392	Mbps	
	Total Storage	16406.25	GB	
	Required Sustained Network Bandwidth	407	Mbps	
	Sustained Disk Write Speed	49	Mbps	
	Min. Supportable Throughput to E.com	14	Mbps	
	E.com Throughput Difference	36	Mbps	

## STATEMENT OF WORK & CONFIGURATION DOCUMENT

### Axon Interview Recording Platform

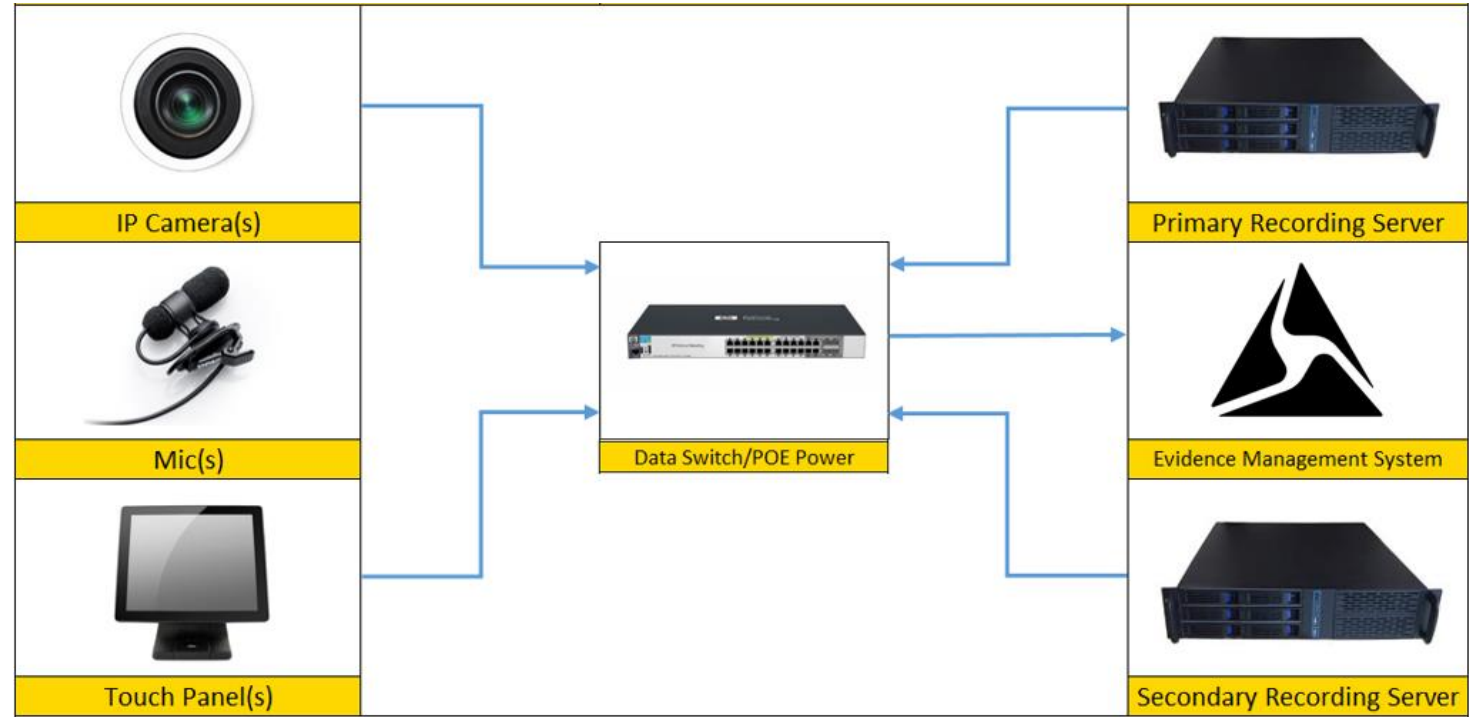
This document details a proposed system design

Agency Created For: University Park Police Dept. - TX

<b>Sold By:</b>	Dean Luce
<b>Designed By:</b>	Jake Borro
<b>Installed By:</b>	Axon Professional Services
<b>Customer Contact:</b>	Mark Madolora
<b>Target Install Date:</b>	11/14/2019

# AXON INTERVIEW RECORDING PLATFORM

This image is intended to be a general visual of how Interview Room is configured. Please read through the SOW for configuration specific to this deal.



## AXON-PROVIDED HARDWARE SUMMARY

The following section offers a broad summary of the Axon-provided hardware needed to configure this order. With the exception of server quantities, QUANTITIES DO NOT REFLECT CUSTOMER-PROVIDED ITEMS.

Total Camera Configurations		Locations	# Rooms
2	Camera(s)	University Park Police Dept. - HQ	2
1	Covert Enclosure(s)		
2	Microphone(s) Injector(s)		
Total Switches			
1	POE Switch(es)		
Total Servers			
2	Server(s) (customer-provided included)		
Total Touch Panels			
0	Touch Panel(s) (virtual not included)		
0	Wall Mount(s)		
Total Camera Configurations			
1	I/O Box(es)		

# INTERVIEW ROOM OVERVIEW

The following sections detail the configuration of the Axon Interview recording system at all locations.

## Network Considerations

Network Requirements	Each IP Camera will be connected to a POE switch that provides the device with power and network connectivity.		
	Each Recording Server must be given a static IPv4 network address that is routable across the network.		
	Each IP Camera must be given a static IPv4 network address that is routable across the network.		
	Each touch panel/kiosk must be given a static IPv4 network address that is routable across the network.		
Network Addressing	Network Device	Static IPs	Total IPs
	Qty of IP Cameras	2	5
	Qty of Touch Panels	0	
	Qty of Recording Servers	2	
Data Switch Provisioning	This install will require POE data switches at each location.		
Virtual Kiosks	0 workstations will require virtual kiosk software to be installed.		
Customer Provided Items	Customer to provide all device IP addresses Customer to also provide: <ul style="list-style-type: none"><li>• Subnet Mask</li><li>• Gateway IP</li><li>• DNS/WINS IP</li><li>• Time Server IP</li></ul>		
	Customer IT staff will configure all switches with proper network configuration.		

## Metadata Tags

<b>Metadata Tagging</b>	The system will collect metadata information prior to, and after, the interview recording process (i.e. Interviewer Name, Interviewee Name, Case Number).
<b>Metadata Tags</b>	Information collected prior to recording: <ul style="list-style-type: none"> <li>• Interviewee first and last name</li> <li>• Case number</li> <li>• Case type</li> <li>• Interviewee type</li> </ul> Information collected post recording: <ul style="list-style-type: none"> <li>• Interviewer name(s)</li> </ul>
<b>Customer Provided Items</b>	Customer to provide preferred metadata fields.
<b>Axon Provided Items</b>	Axon to facilitate the creation of metadata fields.

# NETWORK CONFIGURATION DETAILS

The following section offers a broad summary of the Axon-provided hardware needed to configure this order.

## Network Configuration Details

Evidence Management System	Commander
Application Features	<p>Network Applications:</p> <ul style="list-style-type: none"><li>• Remote monitoring application</li></ul> <p>Evidence.com Application Features:</p> <ul style="list-style-type: none"><li>• Redaction</li><li>• Download/Sharing</li><li>• Audit Trail</li><li>• Reporting</li></ul>

## Training

Application Package	<p>This solution will include on-site application training covering:</p> <ul style="list-style-type: none"><li>• Touch panel overview</li><li>• Initiating interview wizard</li><li>• Entering metadata</li><li>• Controlling the interview process</li><li>• Closing an interview</li><li>• Evidence.com functionality</li></ul>
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## Additional General Deal Notes

Notes	
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## LOCATION DETAILS: University Park Police Dept. - HQ

The following sections detail the configuration of the Axon Interview recording system at UNIVERSITY PARK POLICE DEPT. - HQ

Location Name	University Park Police Dept. - HQ
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### Cable Considerations

Cabling Runs	Axon Professional Services will install the networking cables using a Cat6e Cable.	
	6	cable runs are required for this installation.
	5	110v power outlets are required for this installation (Customer Responsibility).
Cabling Requirements	<p>All Devices: Network cabling must be provided for the following devices:</p> <ul style="list-style-type: none"><li>• Axis IP Camera</li><li>• Server</li><li>• Touch Panel or PC running a virtual Touch Panel</li><li>• POE Switch</li></ul>	

### Servers, Switches, Touch Panels

Servers	Customer-Provided Virtual (VM) Server (with USB port)	Quantity:	1
	Customer-Provided Virtual (VM) Server (with USB port)		1
Redundancy	This system includes recording redundancy		
Data Switch/POE Power	HPE Aruba 2530 8-Port POE Switch	Quantity:	1
Touch Panels	N/A		
Touch Panel Location	0		
Number of I/O Boxes Required			

### Additional Location Notes

Notes	Each room will be equipped with a separate IO module (for a total of 2) to facilitate the use of a physical switch to activate recording. University Park PD will provide two virtual servers for recording and uploading video to Evidence.com.
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ROOM DETAILS: University Park Police Dept. - HQ - DWI

The following sections detail the configurations specific to UNIVERSITY PARK POLICE DEPT. - HQ - DWI

Location Name	University Park Police Dept. - HQ
Room Name	University Park Police Dept. - HQ - DWI

Camera Configuration

Camera 1	Camera 1 will be a(n) : Axis P3235-LV Overt Dome Camera  Mic: Louroe Tamper Proof Mic  This camera requires a(n) N/A
Recording Activation	Recording will be triggered via Switch/Button
External Recording-In-Progress Visual	Recording will be triggered LED
Wall Configuration	Cinder Block
Ceiling Configuration	Standard Tile

Additional Location Notes

Notes	This room will be configured to use a physical switch that activates recording and an LED indicator, through the use of an IO module.
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ROOM DETAILS: University Park Police Dept. - HQ - Interview Room

The following sections detail the configurations specific to UNIVERSITY PARK POLICE DEPT. - HQ - INTERVIEW ROOM

Location Name	University Park Police Dept. - HQ
Room Name	University Park Police Dept. - HQ - Interview Room

Camera Configuration

Camera 1	Camera 1 will be a(n) : AXIS F41/F1025 Covert IP Camera  Covert Enclosure : Motion Sensor Enclosure  Mic: Louroe Tamper Proof Mic  This camera requires a(n) N/A
Recording Activation	Recording will be triggered via Switch/Button
External Recording-In-Progress Visual	Recording will be triggered LED
Wall Configuration	Drywall
Ceiling Configuration	Standard Tile

Additional Location Notes

Notes	This room will be configured to use a physical switch that activates recording and an LED indicator, through the use of an IO module.
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## **Axon International, Inc's Sales Terms and Conditions for Direct Sales to End User Purchasers**

This Statement of Work is bound to the applicable signed quote. Upon confirmation of the installation dates, to be confirmed in writing, the agency will give no less than a 2-week advanced notice of cancellation or change from the date of the scheduled installation. In the event the Agency cancels 2 weeks or less from the date of the scheduled installation, the agency will be responsible for all travel booked, and resource costs associated with the cancelled installation. Rescheduling of the installation will be at the discretion of Axon Professional Services based on available dates within the installation schedule calendar.

Changes to the scope of this SOW must be documented and agreed upon by the Parties in a change order. If the changes cause an increase or decrease in any charges or cause a scheduling change from that originally agreed upon, an equitable adjustment in the charges or schedule will be agreed upon by the Parties and included in the change order, signed by both Parties.

## Notes

BuyBoard 568-18 used for pricing and purchasing justification.

Tax is subject to change at order processing with valid exemption.

### Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

**Signature:**

**Date:**

**Name (Print):**

**Title:**

**PO# (Or write  
N/A):**

Please sign and email to Dean Luce at [dluce@axon.com](mailto:dluce@axon.com) or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store [buy.axon.com](http://buy.axon.com)

Quote: Q-231494-43746.618DL

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